

ROBERT HARGROVE

CEO Consigliere | Client Voted #1 Fortune 500 CEO | \$10B in New Rev | Impacted Stock Price by 400% | Best Selling Author
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Summary

Robert Hargrove is a world-renown, revolutionary thought leader in the field of talent development and executive coaching. His motto is “Better Leaders, Better World.” Robert was the Co-Director of the Harvard Leadership Research Project, Co-Founder Venture Catalyst Partners, Founder of Masterful Coaching.

Robert has been a CEO Whisperer to the Chairman of the New York Stock Exchange, Fortune 500 CEO of the Year, European CEO of the Year, Assistant Sec of Defense, and the Executive Director UNICEF. He has also helped many emerging leaders become Fortune 500 CEOs or C-Suite members.

Prior to this, Robert started REL, an Educational Corp, conducting Transformational Leadership Summits with 30,000 people from diverse professions and backgrounds. Eighty percent of the staff were volunteers. He was an editor at the Boston Globe and launched the East West Journal. He interviewed many fascinating and intriguing people, among them: Tip O Neil, Salvador Dali, Mohammed Ali, Tom Wolfe (Bonfire of Vanities), Diana Vreeland (Editor Vogue Mag), Chogyam Trungpa Rinpoche (Buddhist), Paul Sagan (Scientist), Paolo Soleri (architect), Generals David Petraeus and Stanley McChrystal, and Henry Kissinger.

Robert is the author of many books and articles, among them: “Masterful Coaching,” “eLeader,” “First 100 Days,” “Strategy of Pre-eminence,” and “Mastering the Art of Creative Collaboration.”

NOTEWORTHY EXAMPLES

- Leadership consultant to Secretary of the Navy, helped lead to job as Undersecretary of Defense (Acquisitions) with budget of \$350 billion. Our breakthrough project helped to achieve joint strike capability & transform the Pentagon.
- Coached an emerging leader in Fortune 500 company who rocketed up the corporate ladder. Became his CEO Consigliere after he took over a Fortune 100 Company in 2010. He was voted Fortune 500 CEO of the Year 2014 taking market cap ~\$3 billion to \$15 billion. He also started a new company from scratch, IPO, worth close to \$10 billion.
- Coached emerging leader at UBS to become GM Duracell, and after 3 years, became CEO of Adidas and launched brand reinvention “adidas equipment” fending off Nike, taking revenue ~\$3 billion to \$5 billion 3 years.

EXPERIENCE

Chairman at Masterful Coaching: Board and CEO Services. I started Masterful Coaching based on my motto, “Better Leaders, Better World” and having spent 15 years as CEO of Relationships, an Educational Corporation. During this time, I led personal transformation seminars with over 30,000 people on a global basis. This led to becoming a founding partner at Innovation Associates, a group led by Peter Senge, author of “The Fifth Discipline, the Art and Practice of the Learning Organization.” I began coaching CEOs in the 90’s, where I learned to combine the soft skills involved in year-long programs like “Leaders Must Become Game Changers,” with expanding people’s capacity to use innovation to drive new revenue growth and new profit growth. Since I began Masterful Coaching, I estimate that almost 15 clients have become Fortune 500 CEOs and that our work has helped to collectively deliver close to \$9.4 billion in new revenue.

Partner at Venture Catalyst Partners. We have formed a trilogy between private equity investors, high growth potential startups, and three of the world’s most prominent business catalysts. The Stanford University recently published “The Start Up Genome Report” based on research of 3200 companies. It showed that companies that had long-term mentors had a 350% higher chance of succeeding, and raised 700% more money. This is the role that Venture Catalyst Partners would like to play, and we desire to be compensated as investors according to improved results, not just as consultants on a per diem.

Former Co-Director Harvard Leadership Research Project at Harvard University. My role was leading a group responsible for coaching over 100 leaders in new roles at the highest levels of global 1000 corporations charged with big goals and bringing about transformational change. The research showed that extraordinary leaders develop in the process of producing extraordinary results that they are passionate about, not abstract training programs. It further showed that, if a company is looking to develop the high potential leaders who touch their strategy, coaching makes it possible to do so in a very accelerated way.

CONTACT

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